

FANTASTICS

A Quarterly Industrial Ventilation Newsletter

Fourth Quarter 2015



Company News

- **CINCINNATI FAN COMPANY** is a major manufacturer in the OEM fan and blower markets across the United States and down into Latin America. Their game plan continues to be to offer the following:

- ~Meet or beat competitive prices
- ~Provide 7-10 working day lead times
- ~Offer standard or custom built fans, blowers, housings, and wheels.
- ~Provide manufacturer's representatives who are Ventilation engineering capable, and who are trained to assist customer, to bring new equipment to market or to improve existing equipment in order to maximize profit margins.

At present, Ventilation Specialists, Inc., through our direct representation of Cincinnati Fan, maintains more than 30 OEM accounts in Florida and throughout Latin America.

- **HARTZELL AIR MOVEMENT** can now provide 3D drawings for most of their axial fan models. In conjunction with these drawings, many models are changing their length, bolt holes, and motor frame sizes.
- **BERNER INTERNATIONAL CORP.** has created a division to build custom air curtains. Custom models that are sanitation certified, commercial, architectural, industrial or hazardous location use can be provided.

Standard direct drive models are currently available up through 20 foot long and belt driven, to 30 foot long for both single and three phase.



Company News

- **TECO WESTINGHOUSE MOTOR COMPANY** introduces a new micro drive, variable frequency drive product line. These E510 models are available from 1 HP through 20 HP for 230 volt usage and 1 HP through 25 HP for 460 volt usage. These NEMA 4/12 AC drives are built to pair with their stainless steel washdown duty motors.

These VFD's are designed for the food, beverage, and pharmaceutical industries that encounter corrosive, dusty, humid, and dirty environments and are ideally suited for fans, pumps, and mixing and conveying environments.

A complete bulletin for these new VFD's can be downloaded from our website at <http://www.vsifans.com>.

- **IAP, INC.** has available a single sheet industrial fan guide that outlines their specialty and exotic material fans and blowers. These include plug fans, high pressure blowers, combustion air blowers, axial fans, fiberglass centrifugal blowers, swingout designs and DWDI blowers. This guide is available on our website at <http://www.vsifans.com>.

Technical Tidbit

In order to expedite the replacement of fans, blowers, air curtains, dampers and louvers, etc., always provide the original factory manufacturers name and serial number that is located on the equipment that needs to be duplicated.

While the model number off the equipment if helpful, it does not provide us with exactly what was originally ordered. Also, equipment model numbers do not tell what accessories or specials were originally provided.

Digital photos are extremely helpful, particularly when converting from one equipment manufacturer to another. Adding dimensional data to the digital photos is invaluable information.

V E N T I L A T I O N S P E C I A L I S T S , I N C .

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